

Instructions to candidates:

Answer only **two (02)** questions including question number **one (01)**.

Duration : One (01) hour
Number of questions : Four (04) Essays
Mark allocation : 40 Marks

01. Leadership Skills are the tools, behaviors, and capabilities that a person needs in order to be successful at motivating and directing others.

- i. Define the term "Leadership". (10 Marks)
- ii. Describe three (03) Traits every successful Leader must have. (10 Marks)

(Total Marks – 20)

02. Effective Leaders are not simply born or made. They are born with some Leadership ability and develop the skills later.

Can Leadership be taught and Skills developed? Discuss. (20 Marks)

03. When we combine our Knowledge, Skills, and Ability (KSAs), they are often referred to as "Human capital" and "Competencies." Leadership Effectiveness stems from Managerial Competence and Support.

Briefly explain three (03) Managerial Leadership Skills. (20 Marks)

04. Management and Leadership Skills are both important in guiding the Development and Success of any Organization.

What is the difference between being a Manager and being a Leader? Describe with relevant examples. (20 Marks)

